

BluTrend®



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**Georgia Natural Gas and BluTrend® partner to offer CSASecure®  
to multifamily property owners in Georgia**

*GNG's multifamily property owners can lower  
their natural gas expenses with creative solution*

Atlanta – April 14, 2008 – Georgia Natural Gas (GNG), the state's leading natural gas provider, and Georgia-based BluTrend, LLC, today announced an exclusive partnership to offer the CSASecure® solution to multifamily property owners served by GNG under continuous service agreements. The program will be available to both existing and new GNG multifamily customers.

Under the partnership, multifamily property owners served by GNG can see significant savings in natural gas costs by ensuring that residents remain responsible for their natural gas consumption during an entire lease term. CSASecure identifies residents who do not switch their natural gas service into their own name within 24 hours after they move into a unit. The program also identifies residents who switch natural gas service back to the property's name at any time before moving out. In each case, the automated system compares data provided by the property owner with meter transactions and then automatically notifies residents as necessary.

“The result is considerable time savings for property managers,” said Jim Kjolhede, advisor to BluTrend, “as well as better interaction with residents and significant savings in natural gas costs for the owners. The technology doesn't interfere with site operations, and it takes a significant work load off of the site's management team. And because the system is compatible with the software systems used by most property managers, it reduces the need for complicated IT integration.”

CSASecure is already being used in more than 32,000 apartment units in Texas, according to BluTrend managing partner Michael Anderson. “In my 13 years of experience serving the multifamily industry, I have never seen a service so well received by so many community managers,” he said.

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“We are pleased to work with BluTrend to exclusively offer this service to our existing and new multifamily property owners,” said John Jamieson, senior vice president of retail operations for SouthStar Energy Services, which does business in Georgia as Georgia Natural Gas. “CSASecure will be added to the signature services we already offer in the multifamily space.”

The service will be available from GNG in about a month, according to Mark Meeker, energy manager for GNG. “Multifamily property owners or managers who would like to discuss CSASecure can call me directly at 678-344-3036. I look forward to sharing the many benefits of the system.”

### ***About Georgia Natural Gas***

Georgia Natural Gas (GNG) is the state’s leading natural gas provider, serving more than half a million residential, commercial and industrial customers throughout Georgia. GNG is part of SouthStar Energy Services, a Georgia-based joint venture between AGL Resources (NYSE: ATG) and Piedmont Natural Gas Co. (NYSE: PNY). SouthStar also operates in Ohio as Ohio Natural Gas, in Florida as Florida Natural Gas, in the Carolinas as Piedmont Energy, and in other parts of the Southeast as SouthStar Energy Services. For more information, visit [www.onlygng.com](http://www.onlygng.com) or [www.southstarenergy.com](http://www.southstarenergy.com).

### ***About BluTrend®, LLC***

BluTrend®, LLC is a privately held Georgia company focusing on reducing electric and natural gas expenses in the multifamily industry. CSASecure® is a patent-pending product of BluTrend, LLC and is currently in commercial use in Texas. For more information, visit [www.blutrend.com](http://www.blutrend.com).

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